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## More than Just Numbers:

## The Latest Trends, Gaps, and Opportunities in LGBTQ Grantmaking

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## More than Just Numbers:

## The Latest Trends, Gaps, and Opportunities in LGBTQ Grantmaking

## Speakers



Lyle Matthew Kan Vice President of Research \& Communications
Funders for LGBTQ Issues


Joy Messinger Program Officer Third Wave Fund


Andrew Wallace
Director of Research
\& Communications
Funders for LGBTQ Issues


JUDY Yu
PROGRAM OFFICER SOGI
WELLSPRIING PHILANTHROPIC FUND

## 2018 Tracking Report Overview of Research Process

${ }^{\text {LGBTQ }}$ Gr
by U.S. Fontman
U.S. Foundations

- We review the annual grantmaking of thousands of foundations
- Funding included specifically supports LGBTQ issues and organizations
- We report on the full amount awarded in the calendar year in which it was awarded


## 2018 Tracking Report Overview

## 450 Foundations and Corporations Invested in LGBTQ Communities

## \$209,195,237

Total Investment in LGBTQ issues

## LGBTQ Grantmaking, 1973-2018



## LGBTQ Grantmaking vs. All Grantmaking

## For every $\$ 100$ awarded by U.S. foundations, only 28 cents specifically supports LGBTQ issues.

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## Sources of LGBTQ Grant Dollars, by Funder Type




Anonymous Funders \$22,803,500

Community
5\% Foundations \$10,648,862
$17 \%$
Corporate Funders
\$37,690,811

LGBTQ Private
21\% Foundations
\$46,679,838
Non-LGBTQ Private
26\% Foundations
\$59,637,743
8\% $\begin{array}{ll}\text { LGBTQ Public } \\ \text { Foundations }\end{array}$
\$18,653,309

## Top 10 Funders of LGBTQ Issues

1 Gilead Sciences
\$21,881,659
Foster City, CA
2 Arcus Foundation
\$15,005,500
New York, NY
3 Gill Foundation
\$9,872,700
Denver, CO
4 Open Society
Foundations
\$9,059,448
Denver, CO
5 Ford Foundation
\$8,466,300
New York, NY

6 Tides Foundation
\$7,181,666
San Francisco, CA
7 Foundation for a Just Society
\$7,052,500
New York, NY
8 M.A.C. AIDS Fund \$6,868,538
New York, NY
9 Evelyn and Walter Haas, Jr. Fund \$6,677,500
San Francisco, CA
10 Astraea Lesbian Foundation for Justice
\$4,179,390
New York, NY

## Top 10 Grant Recipients of LGBTQ Grantmaking

1 GLAAD
$\$ 5,081,720$ New York, NY

2 SAGE
\$4,452,600
New York, NY
3 Palm Center
\$2,829,250
San Francisco, CA
4 Freedom for All Americans \$2,825,000 Washington, DC

5 National LGBTQ Task Force
\$2,781,845
Washington, DC

6 Transgender Law Center
\$2,721,019
Oakland, CA
7 Southerners On New Ground (SONG)
\$2,389,450
Atlanta, GA
8 Genders \& Sexualities Alliance Network \$2,111,500
Oakland, CA
9 Initiative for Strategic Litigation in Africa (ISLA) \$2,016,000
Johannesburg, South Africa
10 Funders for LGBTQ Issues
\$1,953,478
New York, NY


Strategies Funded


| 2018 | 2017 |
| :--- | :--- |
| $6 \%$ | $8 \%$ |
| $17 \%$ | $18 \%$ |
| $31 \%$ | $29 \%$ |
| $4 \%$ | $5 \%$ |
| $12 \%$ | $10 \%$ |
| $30 \%$ | $31 \%$ |

## Distribution of LGBTQ Grant Dollars by Geographic Focus

| 2018 | 2017 |
| :---: | :---: |
| International (Global Focus) |  |
| \$12,540,873 | \$14,585,136 |
| 6\% | 8\% |
| Outside the U.S. |  |
| \$34,865,360 | \$33,966,833 |
| 17\% | 18\% |
| U.S. - National |  |
| \$65,030,119 | \$53,106,270 |
| 31\% | 29\% |
| U.S. - Regional (Multi-State) |  |
| \$7,325,090 | \$9,245,146 |
| 4\% | 5\% |
| U.S. - Statewide |  |
| \$26,050,629 | \$18,010,044 |
| 12\% | 10\% |
| U.S. - Local |  |
| \$63,383,166 | \$56,833,002 |
| 30\% | 31\% |
| Total | Total |
| \$209,195,237 | \$185,841,930 |

## Funding for International LGBTQ Issues



Despite overall increases, funding for LGBTQ communities and issues outside of the United States declined by two percent in 2018, accounting for 23 percent of all funding from U.S. Foundations.

## State, Local, and Regional Funding of LGBTQ Issues, by Region



## State, Local, and Regional Funding of LGBTQ Issues, by State



## LGBTQ Funding per LGBT Adult, by State


$\$ 20.01$ - \$50.00

$\$ 10.01$ - $\$ 15.00$
$\$ 5.01-\$ 10.00$
$\$ 2.51-\$ 5.00$
\$1.01-\$2.50
\$0.51-\$1.00
. $\$ 0.01-\$ 0.50$
\$0

## LGBTQ Funding per LGBT Adult, by Region

| Region | 2018 | 2017 | Percent Change |  |
| :--- | ---: | ---: | ---: | ---: |
| Midwest | $\$ 4.25$ | $\$ 4.09$ | $\Delta$ | $4 \%$ |
| Mountain | $\$ 7.19$ | $\$ 6.06$ | $\Delta$ | $19 \%$ |
| Northeast | $\$ 10.98$ | $\$ 9.48$ | $\Delta$ | $16 \%$ |
| Pacific | $\$ 8.98$ | $\$ 9.60$ | $\boldsymbol{v}$ | $6 \%$ |
| South | $\$ 8.77$ | $\$ 6.28$ | $\Delta$ | $40 \%$ |
| Total | $\$ 8.70$ | $\$ 7.36$ | $\Delta$ | $18 \%$ |

Distribution of Domestic Grant Dollars by Sexual Orientation, Gender Identity, and Sex Characteristics


| 2018 | 2017 |
| :---: | :---: |
| Lesbians/Queer Women |  |
| \$3,210,030 | \$2,313,688 |
| 2\% | 2\% |
| Gay Men/Queer Men/MSM |  |
| \$10,759,949 | \$8,228,586 |
| 7\% | 6\% |
| Bisexual People |  |
| \$141,140 | \$157,922 |
| <1\% | <1\% |
| Transgender People |  |
| \$28,604,972 | \$22,564,755 |
| 18\% | 16\% |
| Intersex People |  |
| \$386,000 | \$634,475 |
| <1\% | <1\% |
| Asexual People |  |
| \$70 | N/A |
| <1\% | N/A |
| = $\mathbf{\$ 2 5 0 , 0 0 0}$ |  |



## Distribution of Domestic Grant Dollars by Sexual Orientation, Gender Identity, and Sex Characteristics


$\begin{array}{lc}2018 & 2017 \\ \text { Lesbians/Queer Women }\end{array}$

| Lesbians/ Queer | Women |
| :--- | :--- |
| $\$ 3,210,030$ | $\$ 2,313,688$ |
| $2 \%$ | $2 \%$ |

Gay Men/Queer Men/MSM

| $\mathbf{\$ 1 0 , 7 5 9 , 9 4 9}$ | $\$ 8,228,586$ |
| :--- | :--- |
| $7 \%$ | $6 \%$ |
| Bisexual People |  |
| $\$ 141,140$ | $\$ 157,922$ |
| $<1 \%$ | $<1 \%$ |

Transgender People
\$28,604,972 \$22,564,755
18\% 16\%
Intersex People
\$386,000 \$634,475
$<1 \% \quad<1 \%$
Asexual People
\$70 N/A
<1\% N/A
$=\mathbf{\$ 2 5 0 , 0 0 0}$

## RECORD HIGH FUNDING FOR TRANS COMMUNITIES

## Funding for Communities of Color

LGBTQ Funding for Communities of Color in the United States (2014-2018)




## Thank you!



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