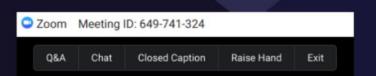




## Participating in this Webinar

We are recording!



Turn on captions Click to chat Send a question

- Mics muted by default
- Controls are in upper left corner of Zoom window
- Polling, chatting, and Q&A
- Tech help: Chat to "All Panelists," or email Alex Lee at alex@lgbtfunders.org



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# **More than Just Numbers:** The Latest Trends, Gaps, and **Opportunities in LGBTQ** Grantmaking

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#### **More than Just Numbers:**

## The Latest Trends, Gaps, and Opportunities in LGBTQ Grantmaking

#### **Speakers**



Lyle Matthew Kan Vice President of Research & Communications Funders for LGBTQ Issues



Joy Messinger Program Officer Third Wave Fund



**Andrew Wallace** Director of Research & Communications Funders for LGBTQ Issues



**JUDY YU** PROGRAM OFFICER SOGI WELLSPRING PHILANTHROPIC FUND



### 2018 Tracking Report Overview of Research Process



- We review the annual grantmaking of thousands of foundations
- Funding included specifically supports LGBTQ issues and organizations
- We report on the full amount awarded in the calendar year in which it was awarded



# 2018 Tracking Report Overview

450 Foundations and Corporations Invested in LGBTQ Communities

2,493
Grantees

6,636
Grants

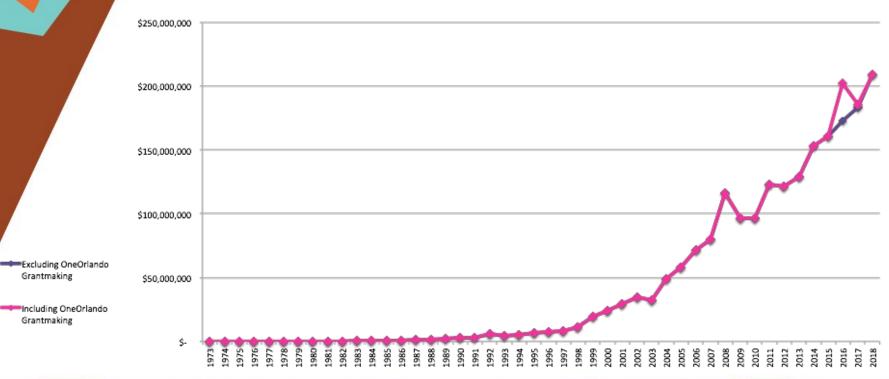
\$209,195,237
Total Investment in LGBTQ issues



Grantmaking

Grantmaking

#### LGBTQ Grantmaking, 1973-2018





# LGBTQ Grantmaking vs. All Grantmaking

For every \$100 awarded by U.S. foundations, only 28 cents specifically supports LGBTQ issues.



### Sources of LGBTQ Grant Dollars, by Funder Type



- **Anonymous Funders** 10% \$22,803,500
- Community 5% **Foundations** \$10,648,862
- **Corporate Funders** 17% \$37,690,811

- LGBTQ Private 21% **Foundations** \$46,679,838
- Non-LGBTQ Private 26% **Foundations** \$59,637,743
- **LGBTQ** Public 8% **Foundations** \$18,653,309



Non-LGBTQ Public **Foundations** \$29,839,443



### **Top 10 Funders of LGBTQ Issues**

- Gilead Sciences \$21,881,659 Foster City, CA
- 2 Arcus Foundation \$15,005,500 New York, NY
- **3 Gill Foundation** \$9,872,700 Denver, CO
- 4 Open Society Foundations \$9,059,448 Denver, CO
- 5 Ford Foundation \$8,466,300 New York, NY

- **57,181,666** San Francisco, CA
- 7 Foundation for a Just Society \$7,052,500 New York, NY
- 8 M.A.C. AIDS Fund \$6,868,538 New York, NY
- 9 Evelyn and Walter Haas, Jr. Fund \$6,677,500 San Francisco, CA
- 10 Astraea Lesbian Foundation for Justice \$4,179,390 New York, NY



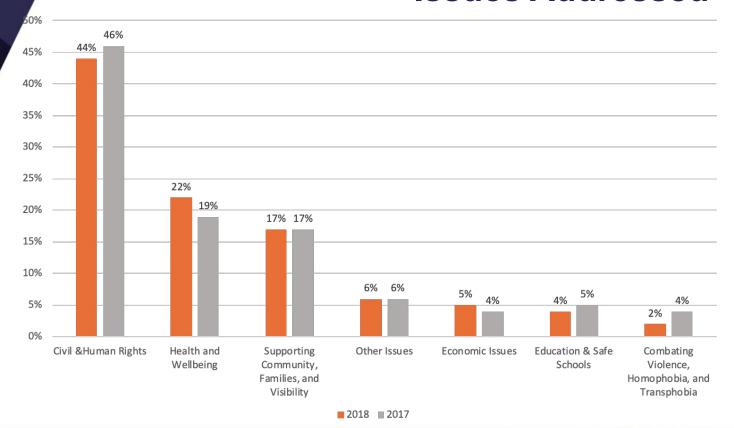
## Top 10 Grant Recipients of LGBTQ Grantmaking

- 1 GLAAD \$5,081,720 New York, NY
- 2 SAGE \$4,452,600 New York, NY
- 3 Palm Center \$2,829,250 San Francisco, CA
- 4 Freedom for All Americans \$2,825,000 Washington, DC
- 5 National LGBTQ Task Force \$2,781,845 Washington, DC

- 6 Transgender Law Center \$2,721,019 Oakland, CA
- 7 Southerners On New Ground (SONG) \$2,389,450 Atlanta, GA
- 8 Genders & Sexualities Alliance Network \$2,111,500 Oakland, CA
- 9 Initiative for Strategic Litigation in Africa (ISLA) \$2,016,000 Johannesburg, South Africa
- 10 Funders for LGBTQ Issues \$1,953,478 New York, NY

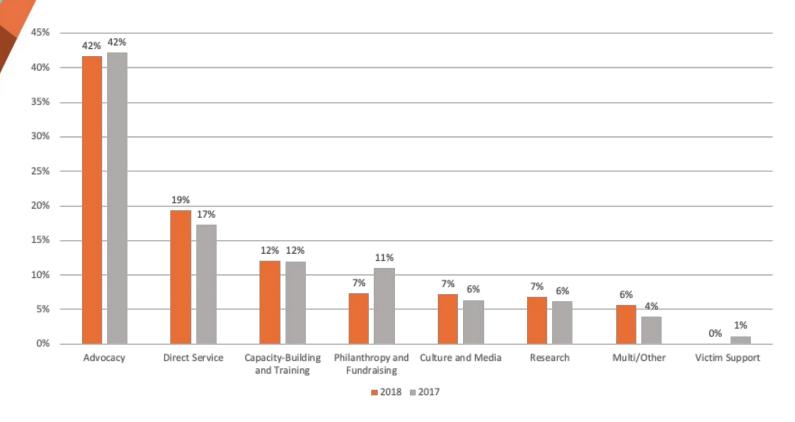


#### **Issues Addressed**





#### **Strategies Funded**





# Distribution of LGBTQ Grant Dollars by Geographic Focus

2018	2017	2018	2017
6%	8%	International (Global Focus) \$12,540,873 \$14,585,136	
17%	18%	6%	8%
		Outside the U.S. \$34,865,360	\$33,966,833
31%	29%	17% U.S. — National	18%
		\$65,030,119 31%	<b>\$53,106,270</b> 29%
		U.S. — Regional (Multi-State) \$7,325,090 \$9,245,146	
4%	5%	4%	5%
12%	10%	U.S. — Statewide \$26,050,629	\$18,010,044
30%		12%	10%
		U.S. — Local \$63,383,166 30%	\$56,833,002 31%
		Total \$209,195,237	Total \$185,841,930



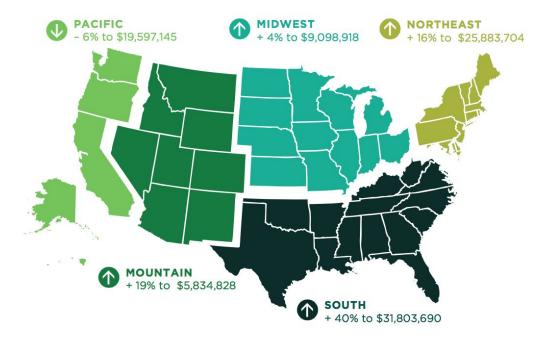
#### Funding for International LGBTQ Issues



Despite overall increases, funding for LGBTQ communities and issues outside of the United States declined by two percent in 2018, accounting for 23 percent of all funding from U.S. Foundations.

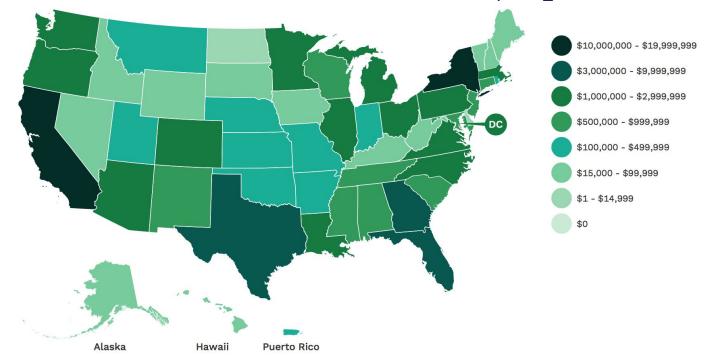


# State, Local, and Regional Funding of LGBTQ Issues, by Region



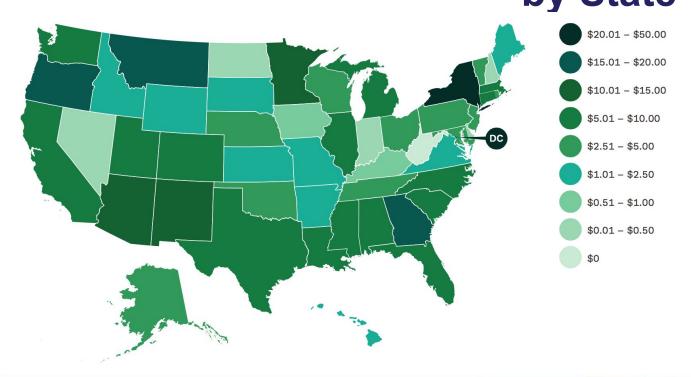


State, Local, and Regional Funding of LGBTQ Issues, by State





LGBTQ Funding per LGBT Adult, by State



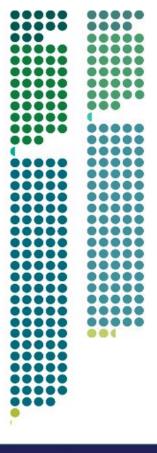


# LGBTQ Funding per LGBT Adult, by Region

Region	2018	2017	Percent Change
Midwest	\$4.25	\$4.09	▲ 4%
Mountain	\$7.19	\$6.06	▲ 19%
Northeast	\$10.98	\$9.48	▲ 16%
Pacific	\$8.98	\$9.60	▼ 6%
South	\$8.77	\$6.28	▲ 40%
Total	\$8.70	\$7.36	▲ 18%



#### Distribution of Domestic Grant Dollars by Sexual Orientation, Gender Identity, and Sex Characteristics



2018 2017
Lesbians/Queer Women
\$3,210,030 \$2,313,688
2% 2%
Gay Men/Queer Men/MSM

\$10,759,949 \$8,228,586 7% 6%

Bisexual People

\$141,140 \$157,922

<1%

**Transgender People** 

**\$28,604,972 \$22,564,755** 

18% 16%

Intersex People

\$386,000 \$634,475

<1% <1%

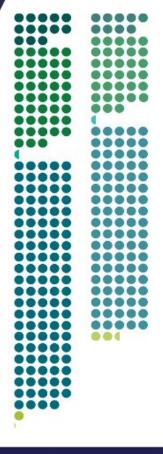
**Asexual People** 

**\$70 N/A** <1% N/A

**=** \$250,000



Distribution of Domestic Grant Dollars by Sexual Orientation, Gender Identity, and Sex Characteristics



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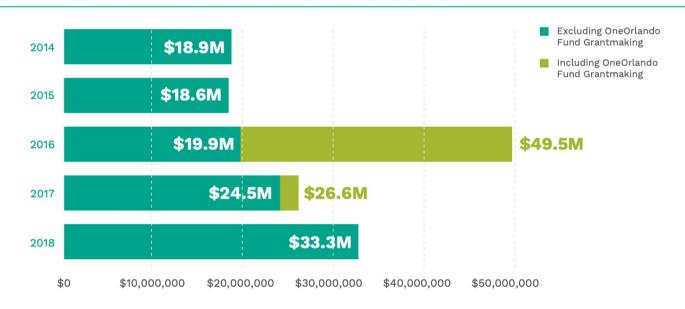
#### RECORD HIGH FUNDING FOR TRANS COMMUNITIES

+27%



#### **Funding for Communities of Color**

LGBTQ Funding for Communities of Color in the United States (2014-2018)





# Distribution of Domestic Grant Dollars Among People of Color



2018 2017 People of Color (General) \$19,882,997 \$14,424,956 12% 11%

African American/Black \$7,442,425 \$5,404,187

Asian American/Pacific Islander \$1,009,330 \$1,389,895

1%

1%

5%

Latinx\* \$4,829,758 \$2,961,139 3% 2%

**Middle Eastern** 

**\$26,000 \$7,000** <1% <1%

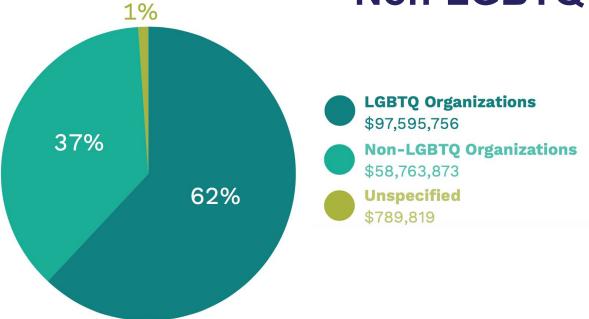
**Native American** 

**\$152,500 \$272,500** <1%

= \$250,000



Domestic Grant Dollars by Recipient Type, LGBTQ vs
Non-LGBTQ





## Thank you!







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