2014 ANNUAL REPORT
DEAR FRIENDS AND COLLEAGUES,

Thanks to you, 2014 was a record-breaking year for LGBTQ philanthropy and a strong year for Funders for LGBTQ Issues. Foundation funding for LGBTQ issues surpassed $145 million for the first time ever in 2014, and our network of foundations and corporations committed to LGBTQ communities increased dramatically in size and reach. This annual report highlights only a few exciting accomplishments of the past year.

Moving forward, we will continue to work with our members to advocate on behalf of LGBTQ communities. We will continue to research trends, gaps, and opportunities related to LGBTQ grantmaking so we can produce timely resources related to LGBTQ philanthropy. We will continue to convene grantmakers committed to LGBTQ issues so that they can connect with one another, learn from each other, coordinate their efforts, and maximize their impact. We will expand our efforts to conduct individualized outreach and provide support services to funders not yet funding LGBTQ issues so as to increase the scale and impact of philanthropic resources for LGBTQ communities.

We also completed a strategic planning process in 2014. With your continued partnership, I look forward to working together to achieve our ambitious new goal of increasing foundation funding for LGBTQ issues to $200 million by 2017.

Thank you again, for your continued support!

Take Care,

Ben Francisco Maulbeck
President, Funders for LGBTQ Issues

PROGRAMS & CONVENINGS

Our 2014 programs and convenings reached more people than ever before. Between record-breaking attendance at Funding Forward 2014 in Philadelphia, our Joint Affinity Groups’ Unity Summit, a number of other gatherings and speaking engagements, we reached more than 2,400 philanthropic and nonprofit leaders.

Some highlights of our programming include:

- A day-long convening on funding at the nexus of LGBTQ rights and reproductive justice
- A roundtable on funding LGBTQ health at the White House
- A series of webinars on funding LGBTI rights globally
- In-depth research and planning for the Out in the South Initiative
- Presentations at the conferences of Council on Foundations, Funders Concerned About AIDS, International Human Rights Funders Group, Out & Equal, and more
- Relaunch of the Trans Funding Working Group to increase trans funding and support trans leadership in philanthropy
In 2014, we released four research reports - which more than doubled our 2013 output - as well as one stand-alone infographic focused on the needs and funding for gay, bisexual, and trans men and boys of color.

Follow us on Twitter @LGBTfunders
Facebook "Like" us on Facebook at www.facebook.com/LGBTQfunders

RESEARCH

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Pathways Forward
Out in the South, Pt. 1
Out in the South, Pt. 2
Tracking Report

INSTITUTIONAL MEMBERS

- Foundation for Louisiana*
- Foundation For The Carolinas
- Freeman Foundation
- GE Foundation*
- Gill Foundation
- Gilmour-Jirgens Fund
- Groundswell Fund
- Guilford Green Foundation
- H. van Ameringen Foundation
- Horizons Foundation
- Jeff Chartrand Advised Fund
- John Larsen Foundation
- Johnson Family Foundation
- Kicking Assets
- Laughing Gull Foundation*
- Levi-Strauss Foundation
- MAC AIDS Fund*
- MacArthur Foundation
- Marguerite Casey Foundation
- Mukti Fund
- New York Women’s Foundation*
- North Star Fund
- Our Fund, Inc.
- Overbrook Foundation
- The Palette Fund
- Pfund Foundation
- Polk Bros. Foundation
- Pride Foundation
- Proteus Fund
- Rockefeller Philanthropy Advisors
- Rosenberg Foundation
- San Diego Human Dignity Foundation
- San Francisco AIDS Foundation*
- Samuel S. Fels Fund
- Santa Fe Community Foundation
- Small Change Foundation
- Stonewall Community Foundation
- Tides Foundation*
- Vermont Community Foundation
- Wells Fargo*
- Women’s Foundation of California
- Wild Geese Fund*
- William & Flora Hewlett Foundation*

* New Institutional Members of 2014!

INDIVIDUAL MEMBERS

- Sam Avrett
- Richard Burns
- Cedric Brown
- William Cordery
- Nancy E. Cunningham
- Julie Davids
- Ian Gold
- Rahsaan Harris
- Matthew “Matty” Hart
- Elizabeth Hernandez
- Vincent Jones
- Lyle Matthew Kan
- Jennifer Kates
- Surina Khan
- Andrew Lane
- Ben Francisco Maulbeck
- Cindy Rizzo
- Aida Rodriguez
- Michael Seltzer
- Mitchell Singer
- Sparks
- Patricia St. Onge
- Kristine Stallone
- Eugenia Taylor
- Jacqueline Wilkerson
- Nathaniel “Toby” Thompkins
- Mark Warner
- Edgar Villanueva
In 2014, Funders for LGBTQ Issues saw increased revenue as we grew in size. More than 80 percent of expenses were directed towards program related costs.

**FINANCES**

Our successes in 2014 were made possible in part because of generous support from:

- **ANONYMOUS**
- **Arcus Foundation**
- **Ford Foundation**
- **Gill Foundation**
- **Evelyn & Walter Haas Jr. Fund**
- **Robert Wood Johnson Foundation**

**EXPENSES**

- Program: 81%
- Management: 12%
- Fundraising: 7%

**REVENUE**

- Foundation Grants: 82%
- Membership Dues: 11%
- Registration Fees: 5%
- Investment Income: 1%
- Individual Donors: 1%

**Revenue vs. Expenses**

- Total Revenue: $1,209,096
- Expenses: $889,789
- Surplus: $319,307

2013

- Total Revenue: $996,274
- Expenses: $889,789
- Surplus: $106,485

2014

- Total Revenue: $1,135,615
- Expenses: $1,074,096
- Surplus: $61,519

**2014 BOARD OF DIRECTORS**

- **Cindy Rizzo**, Chair
  Evaluation & Strategy Senior Advisor, Arcus Foundation
- **Rebecca Fox**, Vice Chair
  Program Officer, Wellspring Advisors
- **Mitch Singer**, Treasurer
  Director, Rockefeller Philanthropy Advisors
- **Pat St. Onge**, Secretary
  Partner, Seven Generations Consulting and Coaching
- **Rohit Burman**
  Executive Director, Global Philanthropy & Corporate Citizenship, Estée Lauder Companies
- **Maria Cadenas**
  Philanthropy Advisor, Driscoll’s
- **Matthew “Matty” Hart**
  Trustee, Calamus Foundation (DE)
- **Surina Khan**
  Chief Executive Officer, Women’s Foundation of California
- **Andrew Lane**
  Executive Director, Johnson Family Foundation
- **Kristine Stallone**
  Vice President for Finance & Administration, American Jewish World Service
- **Nathaniel “Toby” Thompkins**
  Vice President, Tides 21st Century
- **Beatriz “Bia” Vieira**
  Philanthropic Consultant