Funders for LGBTQ Issues works to mobilize philanthropic resources that enhance the well-being of lesbian, gay, bisexual, transgender and queer communities, promote equity, and advance racial, economic and gender justice.

2013 ANNUAL REPORT
DEAR FRIENDS AND COLLEAGUES,

I am extremely proud of what Funders for LGBTQ Issues and the field of LGBTQ philanthropy accomplished in 2013. Given the strides we’ve made as an organization, it is an honor to share with you our annual report, which highlights our growth as a network of foundations and corporations working to increase funding for LGBTQ communities.

From the outset of 2013, we wholeheartedly dedicated ourselves to:

• Helping LGBTQ funders connect with one another, learn from each other, coordinate their efforts, and maximize their impact;

• Increasing philanthropic resources for LGBTQ communities and social justice by building relationships with an ever-expanding range of foundations, corporations and other partners;

• Providing useful information, research, and resources on LGBTQ grantmaking for the benefit of funders and the broader LGBTQ movement.

In many respects, 2013 was a record-breaking year for us. But we will not rest on our laurels. As we look forward to 2014 and beyond, we’re excited to do even more.

Take Care,

Ben Francisco Maulbeck
President, Funders for LGBTQ Issues

FINANCIALS

In 2013, Funders for LGBTQ Issues increased revenue and decreased costs, resulting in a modest surplus.

Revenue vs. Expenses

<table>
<thead>
<tr>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>$575,435</td>
<td>$1,060,647</td>
</tr>
<tr>
<td>$896,274</td>
<td>$889,789</td>
</tr>
<tr>
<td>$106,485</td>
<td>$(485,212)</td>
</tr>
</tbody>
</table>

NOTE: 2013 financials are not yet audited. Revenue amount for 2013 does not include commitments made by funders for future payments on multi-year grants.

Our successes in 2013 were made possible in part because of generous support from:

Daniel “Toby” Thompkins, Vice President, Tides 21st Century
Judy Patrick, President & CEO, Women’s Foundation of California
Kristine Stallone, Vice President for Finance and Administration, American Jewish World Service
Matthew “Matty” Hart, President of the Board of Directors, Calamus Foundation
Patricia St. Onge, Partner, Seven Generations Consulting and Coaching
Rebecca Fox, Program Officer, Wellingr Advisors
Maria Cadenas, Philanthropy Manager, Driscoll’s
Mitchell Singer, Secretary, Director, Rockefeller Philanthropy Advisors
Jesse King, Treasurer, Managing Director, Fulcrum Advisors
Cindy Rizzo, Vice Chair, Vice President – Impact & Learning, Arcus Foundation
Andrew Lane, Chair, Executive Director, Johnson Family Foundation
Ben Francisco Maulbeck, President, Funders for Communications and Education
Lyle Matthew Kan, Director of Operations and Member Services
Kristina Wertz, Director of Engagement
Marvin Webb, Director of Operations and Member Services

Our successes in 2013 were made possible in part because of generous support from:

evelyn & walter haas jr. fund
arcus foundation
GILL foundation
MacArthur Foundation
Astraea Lesbian Foundation for Justice
JFF Family Reusrs
In 2013, we reached nearly **four times** as many philanthropic practitioners and LGBTQ movement leaders as we did in 2012. We held briefings and events in ten states and the District of Columbia. In 2014, we’ll continue to articulate the need for LGBTQ funding and help foundations see how their funding priorities intersect with LGBTQ issues.

**PROGRAMS AND CONVENINGS**

**Minneapolis, MN** (February 19)
Funding at the Intersection of LGBTQ Issues & Racial Justice – Partners: Asian Americans/Pacific Islanders in Philanthropy; Minnesota Council on Foundations; PFund

**Chicago, IL** (April 8)

**New York, NY** (June 7)
After Equality Briefing – Organizer: Arcus Foundation

**New York, NY** (August 19)
“Beyond Queer, Beyond Undocumented” (Luncheon and Discussion) – Organizer: Engaging Tradition Project at the Center for Gender and Sexuality Law at Columbia Law School

**Portland, OR** (September 27)
The Physics of LGBTQ Funding In Oregon (and Happy Hour) – Partners: Equity Foundation; Grantmakers for Oregon and Southwest Washington

**San Francisco, CA** (December 5)
Bay Area Philanthropy Holiday Party – Organizer: AAPIR BABIR BAIJN, Confluence Philanthropy, EPR GCEIR, HIP NAP and NCG

**Oakland, CA** (June 10)
California’s Future: Boys and Men of Color Funders Symposium – Organizer: Asian Americans/Pacific Islanders in Philanthropy

**Los Angeles, CA** (December 5)
JAG of Southern California Annual Leadership Recognition & Holiday Reception – Organizer: Joint Affinity Groups

**Jackson, MS** (November 20-22)
Neighborhood Funders Group/Grantmakers for Southern Progress Conference (Breakfast Caucus and Speaking Engagement) – Partners: Neighborhood Funders Group; Grantmakers for Southern Progress

**Southwest Washington Grantmakers**
Funding at the Intersection of LGBTQ Issues & Racial Justice – Partners: Asian Americans/Pacific Islanders in Philanthropy; Minnesota Council on Foundations; PFund

**Charlotte, NC** (July 29-30)
The LGBT Southern Funding Project: The First Summit – Partners: Grantmakers for Southern Progress; Neighborhood Funders Group

**Atlanta, GA** (January 24-26)
Creating Change Program (workshops and speaking engagements) – Partners: The National Gay and Lesbian Task Force, Foundation Center

**Baltimore, MD** (February 6)
Philanthropic Impact in Baltimore’s LGBT Communities – Organizer: Association of Baltimore Area Grantmakers

**Washington, DC** (October 9)
Policy Breakfast (and Happy Hour) – Partner: Baben Group

**Washington, DC** (December 9-10)
Funders Concerned About AIDS Conference (speaking engagement) – Organizer: Funders Concerned About AIDS

**Albuquerque, NM** (March 13-16)
Funding Forward: What’s Next For LGBTQ Philanthropy

**New Mexico**
Between March 13 and March 16 for conversations in New Mexico between March 13 and March 16 for conversations on topics like:

- The New Mexico Landscape: Local Voices
- The Lived Experience of LGBTQ People: A Framework for Funding
- LGBTQ Healthcare: Where Service Meets Advocacy
- The View From Here: Immigrant Justice and Marriage Equality in New Mexico
- Taking Liberties: The Impact of Religious Exemptions on the LGBTQ Community
- The Physics of LGBTQ Funding: Momentum, Resistance, and Impact
- Funding Strategies for a U.S. of Diverse Youth and Families

**People Reached**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Attendees</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>10 People</td>
</tr>
<tr>
<td>2013</td>
<td>1,482</td>
</tr>
</tbody>
</table>

**FUNDING FORWARD 2013**

**What’s Next For LGBTQ Philanthropy?**

Funding Forward 2013 brought together more grantmakers committed to LGBTQ issues than any of our previous gatherings. Over 100 people joined us in Albuquerque, New Mexico between March 13 and March 16 for conversations on topics like:

- The New Mexico Landscape: Local Voices
- The Lived Experience of LGBTQ People: A Framework for Funding

**Number of Attendees**

<table>
<thead>
<tr>
<th>Year</th>
<th>Attendees</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>78</td>
</tr>
<tr>
<td>2012</td>
<td>91</td>
</tr>
<tr>
<td>2013</td>
<td>102</td>
</tr>
</tbody>
</table>

**2011**
Advancing an LGBTQ Justice Movement Through Research, Policy, and Community Engagement
Palm Springs, CA

**2012**
LGBTQ Grantology: It’s All in the Mix
Miami, FL

**2013**
Funding Forward: What’s Next For LGBTQ Philanthropy
Albuquerque, NM
We released two big reports in 2013 – “The Physics of LGBTQ Funding: Momentum, Resistance & Impact” and “The 2012 Tracking Report: Lesbian, Gay, Bisexual, Transgender and Queer Grantmaking by U.S. Foundations.” All of our reports where downloaded more in 2013 than they were in 2012. The Tracking Report, in particular, was downloaded more than 10 times as frequently.

* This figure is the total number of downloads in 2012 of both the 2011 Tracking Report and the 2010 Tracking Report.

### Number of Downloads

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>40 Years of LGBTQ Philanthropy (Jan. 2012)</td>
<td>184</td>
<td>657</td>
</tr>
<tr>
<td>Towards a More Responsive Philanthropy (Aug. 2012)</td>
<td>194</td>
<td>209*</td>
</tr>
<tr>
<td>Physics Report (Aug. 2013)</td>
<td>577</td>
<td>not released</td>
</tr>
<tr>
<td>2012 Tracking Report (Dec. 2013)</td>
<td>455</td>
<td>not released</td>
</tr>
</tbody>
</table>

### Our Facebook likes increased by 30 percent!

– “Like” us on facebook at www.facebook.com/LGBTFunders

### Photo Credits:

1. **Smiling faces at the LGBT Southern Funding Project convening in Charlotte, NC. From left to right: Kevin Jennings, Executive Director at the Arcus Foundation; William Cordery, Program Officer at Marguerite Casey Foundation; and Urvashi Vaid, Director of the Engaging Tradition Project at the Center for Gender & Sexuality Law at Columbia Law School.** *(Photo by Anna Min)*

2. **Board Chair Andrew Lane, Executive Director at the Johnson Family Foundation, addresses the crowd at Funding Forward in Albuquerque.** *(Photo by Anna Min)*

3. **The Funders for LGBTQ Issues staff. Clockwise from top-left: Ben Francisco Maulbeck, President; Lyle Matthew Kan, Director of Communications and Education; Marvin Webb, Director of Operations and Member Services; and Kristina Wertz, Director of Engagement.** *(Photo by Graham Bridgeman)*

4. **Smiling faces at Funding Forward in Albuquerque.** *(Photo by Anna Min)*

5. **Board member Rebecca Fox, Program Officer at Wall Street Partners, moderating the LGBT Healthcare session at a crowd at Funding Forward.** *(Photo by Anna Min)*

6. **Funders for LGBTQ Issues President, Ben Francisco Maulbeck, presents “the physics of LGBTQ funding” at Funding Forward in Albuquerque, NM.** *(Photo by Anna Min)*

7. **A group of funders participate in a conversation on LGBTQ lived experience at Funding Forward in Albuquerque, NM. From left to right around the table: James Ledoux, Vice President of Public Affairs at the San Francisco AIDS Foundation; Roger Doughty, Executive Director at Horizons Foundation; Lee Badgett, Professor and Research Director at the Williams Institute; Surina Khan, Interim Director for Democratic Participation at the Ford Foundation; John Barnes, Executive Director at Funders Concerned About AIDS; and Matthew “Matty” Hart, Board of Directors at the Calamus Foundation (backside).** *(Photo by Anna Min)*

8. **Some of the main organizers of our presentation on “The Physics of LGBTQ Funding” at the Northwest Health Foundation in Portland, OR. From left to right: Kari Collymore, Executive Director of the Equity Foundation; Ben Francisco Maulbeck, President of Funders for LGBTQ Issues; Kristina Wertz, Director of Engagement at Funders; and Lyle Matthew Kan Director of Communications and Education at Funders.** *(Photo by William Cordery)*

9. **Old friends get caught up at the LGBT Southern Funding Project convening in Charlotte, NC. From left to right: Jeff Chastrat, Trustee/Advisor to the Chastrat Foundation; William Cordery, Program Officer at Marguerite Casey Foundation; Lyle Matthew Kan, Director of Communications and Education at Funders for LGBTQ Issues; and Marvin Webb, Director of Operations and Member Services at Funders for LGBTQ Issues.** *(Photo by William Cordery)*

10. **J. Bob Alota, Executive Director of the Astraea Lesbian Foundation for Justice, and Alice Hom, Director of the Queer Justice Fund at AAPF, catch up at Funding Forward.** *(Photo by Anna Min)*

11. **Andrew Park, Program Officer at Wall Spring Advisors, engages with a panel at Funding Forward in Albuquerque.** *(Photo by Anna Min)*

12. **Representatives of the Gill Foundation huddle at Funding Forward. From left to right: Lash Pyo-Lee, Institutional Leadership Partner at the Gill Foundation; Tim Sweeney, former President of the Gill Foundation; and Hope Winick, Program Officer at the Gill Foundation.** *(Photo by Anna Min)*

13. **Desine Flores, U.S. Social Justice Program Director at Arcus Foundation, introduces a panel at Funding Forward.** *(Photo by Anna Min)*

14. **Brian Burns, former President & CEO of the Santa Fe Community Foundation, engages in a panel at Funding Forward in Albuquerque.** *(Photo by Anna Min)*

15. **Christopher Kaufman Iatrap, Philanthropic Advisor at the Vermont Community Foundation, and Richard Burns, Interim Executive Director at the Funding Exchange, get caught up at Funding Forward in Albuquerque.** *(Photo by Anna Min)*